

Your World First



CMS in the MENA Region





Your one-stop-shop in MENA

The Middle East is one of the world's fastest growing economies. Prospects for the region remain upbeat with businesses adjusting to the 'new normal' oil price, and growth in sectors such as Fintech and Insuretech, e-currency, e-commerce and disruptive technologies, while other traditional key sectors of healthcare, hospitality and education remain strong.

If you're looking for new markets, opportunities, or have a dispute to resolve, we have specialist teams of over 125 lawyers on the ground to help across some of the region's most exciting economies. Our local knowledge and business savvy approach means we give you both commercial and legal insight to make the most of your opportunities. Our sector focus gives us a comprehensive understanding of your business and

markets and allows us to constantly deliver sound and commercially relevant advice from any of our offices. We focus on relationships, not deals, and according to our clients, we are considered more approachable and accessible than many of our competitors. Our clients tell us that they like working with us and that we're often seen as the human face of the law.

Unique footprint



We have a specialist team of over 125 lawyers across our Middle East and North Africa offices in Algeria, Morocco, Oman, Turkey and the UAE, and associated offices in Iraq, Lebanon and Saudi Arabia.

Strong platform



The merger of CMS, Nabarro and Olswang has brought together legacy CMS and Nabarro offices in Dubai, and provided a platform to export our expertise across the region. As a result, we've added to our market-leading sector expertise in Energy with an equally strong focus on Infrastructure, Funds, Real Estate, Healthcare, Education, Hospitality and TMT, all growth areas for the region.

Loyal and diverse client base



Our MENA team provides legal services to a broad mix of global groups, regional governments, family office investors and businesses. In the last twelve months our Dubai office has advised on transactions worth over USD 30bn and regularly advises on high value and complex disputes of strategic importance to our clients throughout the MENA region and beyond.



A great all-round team with good resources and capabilities.

Chambers Global 2019



Our Services

Across the MENA region, we advise on a range of areas, covering:

Legal Expertise:

 Banking and Finance/Islamic Finance	 Commercial	 Corporate and M&A
 Dispute Resolution/International Arbitration	 Energy, Projects & Construction	 Employment
 Intellectual Property	 Real Estate	 Regulatory & Compliance

Sector Expertise:

 Consumer products	 Education	 Financial Services
 Healthcare and Life Sciences	 Hotels & Leisure	 Infrastructure and Project Finance
 Oil & Gas	 Power	 Technology, Media & Telecommunications

Unique MENA footprint

● CMS offices





Highlights of our experience

Kuwait Public Authority for Housing Welfare

On the development of a USD 4bn Smart City with a project area of 6,442 hectares and housing 25,000 units.

Dubai Electricity and Water Authority

On its procurement of Dubai's first independent water project, alongside Ernst and Young and Canadian management consultants, WSP.

Oman Power and Water Procurement Company

On its procurement of Oman's first waste-to-energy independent power project.

Electricity Regulatory Authority of the Kingdom of Saudi Arabia

On the establishment of a restructured electricity system.

Omarine LLC

In relation to the USD 2.9bn Omarine Project joint venture, for the development of approximately 245 acres of prime beachfront land facing the Gulf of Oman.

JBIC and the commercial lenders

On the development and financing of the USD 3.5bn 2,500MW and 140MIGD Facility D IWPP in Qatar.

ADIB (UK)

On the financing of a GBP 39m portfolio of residential properties in Manchester.

EY

In taking a lease of 115,000 sq ft of office space in a new prestigious development in the Dubai International Financial Centre.

Alpla Holdings

On the 100% buyout of their JV partner, Zamil Group, from Zamil ALPLA, a platform comprising five factories across UAE and KSA.

Comcast Group

On media licensing and regulatory issues in relation to the acquisition by Comcast of Sky News assets across the UAE, Saudi Arabia (KSA), Turkey and Afghanistan.

Union Properties PJSC

On the sale of its entire 50% stake in district cooling services provider Emicool to Dubai Investments PJSC for AED 500m.

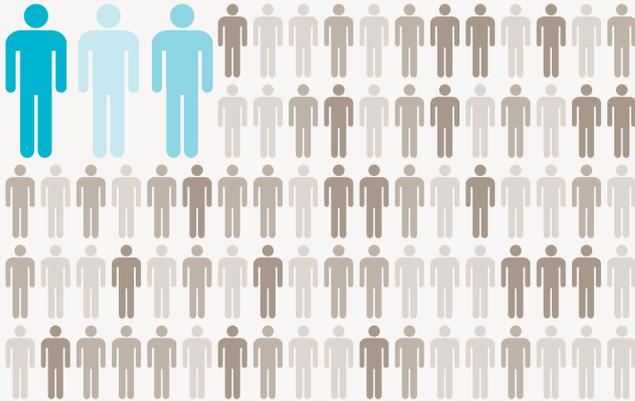
Emirates Airlines

On the development and negotiation of their contractual arrangements with IBM for the management of its IT infrastructure, including the implementation of a private cloud and data centre services.



About CMS

49 new partners in 2019, taking the total to over 1,100



**Top rankings
in 2018**
M&A League Tables
(by deal count)

**#1 CEE,
DACH,
Germany**
(Mergermarket)

**#1 Europe,
Germany,
UK**
(Bloomberg)

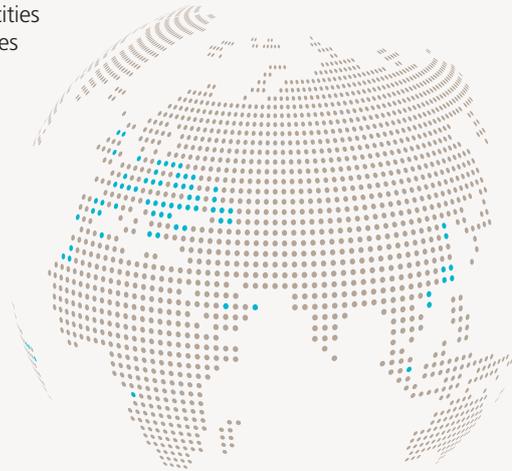
**#1 Germany,
UK**
(Thomson Reuters)

> 8,000 staff

> 4,800 lawyers

> 1,100 partners

Operating in 67 cities
across 41 countries



EUR 1.36bn
turnover for 2018

19 practice
and sector
groups working
across offices

Ranked
3rd
most global
law firm
in the Am Law 2016
Global Top 100



Keeping you up to date

We are a firm that delivers excellence, innovation, sector knowledge, thought leadership, and the exceptional talent to meet our clients' needs now and in the future. We actively invest in research, training, technology and our people to help our clients anticipate and prepare for changes in the industry which may impact them, whether on a market or legal level.

Law-Now – our market-leading electronic information service provides regular updates on key legal issues. This tailored service enables you to keep up to date with the legal developments that matter to you. Register at cms-lawnow.com

Law-Now™

LinkedIn – Follow us on LinkedIn to be part of our conversation. We post articles, event information and general commentary.

LinkedIn®

Training and seminars – we regularly host bespoke training sessions as well as seminars on current topics relevant to our clients, to support their businesses as their trusted advisers and corporate partners.



We can also offer bespoke training on the following cutting edge topics:

- Protection and Monetisation of IP
- Digital Transformation
- Blockchain and Cryptocurrency
- FinTech/RegTech/Mobile Money and Digital Payment
- Introduction to Data Protection and Privacy Law in the UAE
- Cloud Computing/ IOT/AI and Big Data
- Introduction to Smart Cities
- Introduction to Telecoms Law and Regulation
- Advertising and Marketing Law in the UAE

Embracing technology – Investment in document automation software and our work on using artificial intelligence will mean we can offer you fast, accurate and cost-effective solutions for more routine work.





Get in touch

UAE



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1709-0029082-17